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MILK MARKET INFORMATION  
CHATTANOOGA TENNESSEE MARKETING AREA

Volume 2

MAY 1958

Number 10

Released Pursuant to § 1000.27 (j) and § 1000.85, USDA-AMS  
Federal Order No. 100, 3756 Ringgold Rd., Chattanooga 11, Tennessee  
J. B. McCroskey, Market Administrator

MARKET SUMMARY MAY 1958

The Chattanooga Tennessee Order MINIMUM uniform producer prices per cwt. f.o.b. Pool Plants for milk testing 4.0% are: Base Milk \$4.58, Excess Milk \$2.94. The butterfat differential is 7.2 cents for each one-tenth of one percent above or below 4.0%. (See page 3) It is reported by Chattanooga Area Milk Producers Association that their negotiated Class I premium with area handlers has resulted in a producer Base blend of \$4.69 for 4.0% milk.

During May 66.9% of the total producer milk was priced in Class I at \$5.08 per cwt. with a butterfat differential of 7.5 cents and 33.1% was priced in Class II at \$2.98 per cwt. with a butterfat differential of 6.6 cents. The percent of producer skim and butterfat priced in Class I was 67.3% and 57.6% respectively. Base milk was 86.0% and excess milk was 14.0% of the total producer deliveries. All excess milk and 22.2% of base milk was priced in Class II and 77.8% of base milk was priced in Class I.

The daily average deliveries of producer milk during May decreased 0.4% compared with April and decreased 0.1% compared with May 1957. The daily average use of Class I milk decreased 1.5% compared with April and increased 2.2% compared with May 1957. The daily average base deliveries was 95.4% of the established base.

NUMBER OF FARM PAYROLL ACCOUNTS

|         | 1957 |      |      |      |       | 1958 |      |      |      |      |      |      |     |  |
|---------|------|------|------|------|-------|------|------|------|------|------|------|------|-----|--|
|         | May  | June | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May |  |
| New     | 0    | 0    | 2    | 14   | 17    | 13   | 3    | 3    | 2    | 0    | 0    | 4    | 0   |  |
| Quit    | 4    | 0    | 3    | 0    | 12    | 12   | 4    | 4    | 8    | 2    | 4    | 4    | 5   |  |
| Total   | 793  | 793  | 792  | 806  | 811   | 812  | 811  | 810  | 804  | 802  | 798  | 798  | 793 |  |
| Cans    | 714  | 696  | 694  | 700  | 696   | 686  | 675  | 667  | 647  | 641  | 625  | 614  | 603 |  |
| Bk.Tank | 79   | 97   | 98   | 106  | 115   | 126  | 136  | 143  | 157  | 161  | 173  | 184  | 190 |  |

ACTIVITIES OF CHECK TESTERS MAY 1958: Plant Scales checked 7; Plant calls, 122; Samples tested - Composite 2,034, Fresh 5,456, Finished Products 328.

*June is Dairy Month.*

COMPARISON OF GROSS MILK RECEIPTS AND UTILIZATION

|                                                     | May '58<br>21 | Apr. '58<br>23 | May '57<br>20 |
|-----------------------------------------------------|---------------|----------------|---------------|
| Number of Plants (Pool and Non-Pool)                |               |                |               |
| GROSS RECEIPTS (DAILY)                              |               |                |               |
| Producer Milk - Cans                                | -             | 293,213        | 357,382       |
| Producer Milk - Bulk Tank                           | -             | 137,928        | 72,279        |
| Total Producer Milk Pounds                          | 429,247       | 431,141        | 429,661       |
| % May '58 compared with:                            | 100.0         | 99.6           | 99.9          |
| Other Source Milk Pounds                            | 4,792         | 4,346          | 8,070         |
| Other Order Milk Pounds                             | 23,794        | 23,394         | 15,782        |
| <u>TOTAL RECEIPTS MILK POUNDS</u>                   | 457,833       | 458,881        | 453,513       |
| % May '58 compared with:                            | 100.0         | 99.8           | 101.0         |
| GROSS UTILIZATION (DAILY)                           |               |                |               |
| Class I Milk Pounds:                                |               |                |               |
| Fluid Milk                                          | 257,542       | 262,916        | 252,134       |
| Buttermilk                                          | 37,892        | 37,105         | 36,064        |
| Chocolate Milk                                      | 6,455         | 6,260          | 6,522         |
| Fluid Skim                                          | 6,658         | 6,622          | 5,061         |
| Fluid Creams                                        | 2,384         | 1,923          | 2,445         |
| Bulk to Non-Handlers                                | 74            | -0-            | 311           |
| Class I Shrinkage                                   | 947           | 1,337          | 2,877         |
| Inventory Reclass.                                  | (711)         | (228)          | (877)         |
| Overstated Sales                                    | -0-           | -0-            | -0-           |
| Total Class I Milk                                  | 311,241       | 315,935        | 304,537       |
| % May '58 compared with:                            | 100.0         | 98.5           | 102.2         |
| Class II Milk Pounds (Used to Produce)              |               |                |               |
| Butter                                              | 1,285         | 1,997          | 1,704         |
| Cottage Cheese                                      | 10,665        | 12,723         | 10,512        |
| Powdered and Condensed Milk                         | 108,227       | 94,336         | 105,825       |
| Ice Cream                                           | 26,764        | 23,637         | 24,762        |
| Inventory Variation                                 | (9,731)       | 390            | (2,627)       |
| Other                                               | 9,382         | 9,863          | 8,800         |
| Total Class II Milk                                 | 146,592       | 142,946        | 148,976       |
| % May '58 compared with:                            | 100.0         | 102.6          | 98.4          |
| <u>TOTAL UTILIZATION CL. I AND CL. II MILK LBS.</u> | 457,833       | 458,881        | 453,513       |
| <br>% Producer Milk of Gross Class I                | 137.9         | 136.5          | 141.1         |
| % Delivered Base of Gross Class I                   | 118.6         | 117.5          | 114.6         |
| % Delivered Base priced in Class I                  | 77.8          | 78.7           | 81.9          |
| % Producer Milk Priced in Class I                   | 66.9          | 67.8           | 66.5          |

JUNE 1958 CLASS I MINIMUM PRICE COMPUTATION INCLUDING SUPPLY-DEMAND ADJUSTMENT

|                               | June '58 | May '58 | June '57 |
|-------------------------------|----------|---------|----------|
| Basic Formula (See page 4)    | \$3.33   | \$3.37  | \$3.53   |
| Plus (\$ 1000.51 (a)(1))      | 1.75     | 1.75    | 1.75     |
| Supply-Demand Adjustment      | -0.12    | -0.04   | .00      |
| Class I Price, 4.0% Butterfat | \$4.96   | \$5.08  | \$5.28   |

Per \$ 1000.51 (a)

|                                                                           |              |
|---------------------------------------------------------------------------|--------------|
| Supply-Demand Comparison: 1st and 2nd preceding months: April and May     |              |
| Supply: Lbs. Producer Milk (Apr. 12,934,242 and May 13,306,653)           | 26,240,895   |
| Demand: Lbs. Net Class I Milk (Apr. 9,035,806 and May 9,167,298)          | 18,203,104   |
| Utilization Percentage: Producer milk divided by Class I                  | 144          |
| Standard Utilization Percentage: Range 134-138                            | 138          |
| Net Deviation Percentage: Utiliz. % 144 minus Standard Utiliz. % 138 plus | 6            |
| Supply-Demand Adjustment: 2 cents x 6 percentage points                   | minus \$0.12 |

Since the supply in relation to the demand is more than the desired standard, the price is decreased 12 cents per hundredweight (2 cents x 6 percentage points).

SUMMARY OF COMPUTATION OF UNIFORM PRODUCER PRICES FOR MAY 1958  
Based on 21 plant reports prior to audit

|                                                 | Class<br>% | Milk<br>Pounds | Butterfat<br>Test % | Cwt.Price<br>@ Test | Value        |
|-------------------------------------------------|------------|----------------|---------------------|---------------------|--------------|
| Gross Class I                                   |            | 9,648,475      | 3.644               |                     |              |
| Less Other Source                               |            | 746,444        | 3.804               |                     |              |
| Producer Milk Class I                           | 66.9       | 8,902,031      | 3.630127            | \$4.802595          | \$427,528.50 |
| Gross Class II                                  |            | 4,544,356      | 5.232               |                     |              |
| Less Other Source                               |            | 139,734        | 0.039               |                     |              |
| Producer Milk Class II                          | 33.1       | 4,404,622      | 5.396241            | 3.901519            | 171,847.16   |
| TOTAL PROD. (Cl. I + Cl. II)                    | 100.0      | 13,306,653     | 4.214726            |                     | 599,375.66   |
| Less Fractional Adjustment                      |            |                |                     |                     | .03          |
| Add Compensatory Payment Value                  |            |                |                     |                     | 351.91       |
| Add Overage Value                               |            |                |                     |                     | 115.44       |
| Add Inventory Reclass. Value                    |            |                |                     |                     | 189.01       |
| Add $\frac{1}{2}$ Prod.-Settlement Fund Reserve |            |                |                     |                     | 5,498.12     |
| TOTAL VALUE AT TEST                             |            | 13,306,653     | 4.214726            |                     | 605,530.11   |
| Less Test Over 4% @ 7.2¢ per point              |            | 13,306,653     | .214726             | 0.154603            | 20,572.48    |
| TOTAL PRODUCER MILK VALUE AT 4% TEST            |            | 13,306,653     | 4.0                 |                     | 584,957.63   |
|                                                 |            | Pounds         | Price 4%            | Amount              |              |
| Excess Producer Milk - Class I                  |            | -              | -                   | -                   |              |
| Excess Producer Milk - Class II                 |            | 1,860,955      | \$2.98              | \$55,456.46         |              |
| Total Excess Producer Milk                      |            | 1,860,955      | 2.98                | 55,456.46           |              |
| Less Prod.-Settlement Fund Res. @ 4¢            |            | 1,860,955      | .04                 |                     | 744.38       |
| UNIFORM EXCESS PRICE f.o.b. PLANT - 4%          |            | 1,860,955      | 2.94                |                     | 54,712.08    |
| Value of Base Milk (Total less excess)          |            | 11,445,698     | 4.626203            |                     | 529,501.17   |
| Less Prod.-Settlement Fund Reserve              |            | 11,445,698     | .046203             |                     | 5,288.26     |
| UNIFORM BASE PRICE f.o.b. PLANT - 4%            |            | 11,445,698     | 4.58                |                     | 524,212.91   |

MAY 1958 MINIMUM PRODUCER PRICES CWT. f.o.b. CHATTANOOGA POOL PLANT (0-65 Mile Zone)  
BUTTERFAT DIFFERENTIAL 7.2¢ PER POINT

| TEST<br>% | PRICE  |        | TEST<br>% | PRICE  |        | TEST<br>% | PRICE  |        |
|-----------|--------|--------|-----------|--------|--------|-----------|--------|--------|
|           | BASE   | EXCESS |           | BASE   | EXCESS |           | BASE   | EXCESS |
| 3.0%      | \$3.86 | \$2.22 | 4.0%      | \$4.58 | \$2.94 | 5.0%      | \$5.30 | \$3.66 |
| 3.05      | 3.896  | 2.256  | 4.05      | 4.616  | 2.976  | 5.05      | 5.336  | 3.696  |
| 3.1       | 3.932  | 2.292  | 4.1       | 4.652  | 3.012  | 5.1       | 5.372  | 3.732  |
| 3.15      | 3.968  | 2.328  | 4.15      | 4.688  | 3.048  | 5.15      | 5.408  | 3.768  |
| 3.2       | 4.004  | 2.364  | 4.2       | 4.724  | 3.084  | 5.2       | 5.444  | 3.804  |
| 3.25      | 4.04   | 2.40   | 4.25      | 4.76   | 3.12   | 5.25      | 5.48   | 3.84   |
| 3.3       | 4.076  | 2.436  | 4.3       | 4.796  | 3.156  | 5.3       | 5.516  | 3.876  |
| 3.35      | 4.112  | 2.472  | 4.35      | 4.832  | 3.192  | 5.35      | 5.552  | 3.912  |
| 3.4       | 4.148  | 2.508  | 4.4       | 4.868  | 3.228  | 5.4       | 5.588  | 3.948  |
| 3.45      | 4.184  | 2.544  | 4.45      | 4.904  | 3.264  | 5.45      | 5.624  | 3.984  |
| 3.5       | 4.22   | 2.58   | 4.5       | 4.94   | 3.30   | 5.5       | 5.66   | 4.02   |
| 3.55      | 4.256  | 2.616  | 4.55      | 4.976  | 3.336  | 5.55      | 5.696  | 4.056  |
| 3.6       | 4.292  | 2.652  | 4.6       | 5.012  | 3.372  | 5.6       | 5.732  | 4.092  |
| 3.65      | 4.328  | 2.688  | 4.65      | 5.048  | 3.408  | 5.65      | 5.768  | 4.128  |
| 3.7       | 4.364  | 2.724  | 4.7       | 5.084  | 3.444  | 5.7       | 5.804  | 4.164  |
| 3.75      | 4.40   | 2.76   | 4.75      | 5.12   | 3.48   | 5.75      | 5.84   | 4.20   |
| 3.8       | 4.436  | 2.796  | 4.8       | 5.156  | 3.516  | 5.8       | 5.876  | 4.236  |
| 3.85      | 4.472  | 2.832  | 4.85      | 5.192  | 3.552  | 5.85      | 5.912  | 4.272  |
| 3.9       | 4.508  | 2.868  | 4.9       | 5.228  | 3.588  | 5.9       | 5.948  | 4.308  |
| 3.95      | 4.544  | 2.904  | 4.95      | 5.264  | 3.624  | 5.95      | 5.984  | 4.344  |



## SUMMARY OF CHATTANOOGA MILK PRICES (4 PERCENT MILK)

| Month    | PRODUCER UNIFORM PRICES        |                                |        |         | HANDLER CLASS PRICES         |         |          |         |
|----------|--------------------------------|--------------------------------|--------|---------|------------------------------|---------|----------|---------|
|          | Per hundredweight              |                                |        |         | Class I                      |         | Class II |         |
|          | Uniform                        | Base                           | Excess | Bf.Dif. | Cwt.                         | Bf.Dif. | Cwt.     | Bf.Dif. |
| May '57  | \$4.54 <u>2</u> / <sub>1</sub> | \$4.88 <u>1</u> / <sub>1</sub> | \$3.07 | 7.1¢    | \$5.28                       | 7.7¢    | \$3.11   | 6.8¢    |
| June     | 4.55 <u>2</u> / <sub>1</sub>   | 4.82 <u>1</u> / <sub>1</sub>   | 3.04   | 7.1     | 5.28                         | 7.7     | 3.08     | 6.8     |
| July     | 4.69 <u>2</u> / <sub>1</sub>   | 4.96 <u>1</u> / <sub>1</sub>   | 3.00   | 7.1     | 5.28                         | 7.7     | 3.04     | 6.8     |
| Aug.     | 4.94 <u>1</u> / <sub>1</sub>   | -                              | -      | 7.2     | 5.28                         | 7.7     | 3.06     | 6.9     |
| Sept.    | 4.98 <u>1</u> / <sub>1</sub>   | -                              | -      | 7.3     | 5.29 <u>1</u> / <sub>1</sub> | 7.7     | 3.61     | 7.0     |
| Oct.     | 4.92 <u>1</u> / <sub>1</sub>   | -                              | -      | 7.2     | 5.36 <u>1</u> / <sub>1</sub> | 7.9     | 3.55     | 6.9     |
| Nov.     | 5.06 <u>1</u> / <sub>1</sub>   | -                              | -      | 7.1     | 5.30 <u>1</u> / <sub>1</sub> | 7.8     | 3.53     | 6.8     |
| Dec.     | 4.87 <u>1</u> / <sub>1</sub>   | -                              | -      | 7.2     | 5.28 <u>1</u> / <sub>1</sub> | 7.7     | 3.54     | 6.9     |
| Jan. '58 | 4.94 <u>1</u> / <sub>1</sub>   | -                              | -      | 7.1     | 5.29 <u>1</u> / <sub>1</sub> | 7.8     | 3.56     | 6.8     |
| Feb.     | 5.02 <u>1</u> / <sub>1</sub>   | -                              | -      | 7.1     | 5.31 <u>1</u> / <sub>1</sub> | 7.7     | 3.16     | 6.8     |
| Mar.     | 4.90 <u>2</u> / <sub>1</sub>   | 5.02 <u>1</u> / <sub>1</sub>   | 3.06   | 7.4     | 5.32                         | 7.7     | 3.10     | 6.8     |
| Apr.     | 4.57 <u>2</u> / <sub>1</sub>   | 4.83 <u>1</u> / <sub>1</sub>   | 2.98   | 7.2     | 5.37                         | 7.7     | 3.02     | 6.6     |
| May      | 4.35 <u>2</u> / <sub>1</sub>   | 4.58 <u>1</u> / <sub>1</sub>   | 2.94   | 7.2     | 5.08 <u>1</u> / <sub>1</sub> | 7.5     | 2.98     | 6.6     |
| June     | -                              | -                              | -      | -       | 4.96 <u>1</u> / <sub>1</sub> | 7.5     | -        | -       |

## SUMMARY OF PRICES USED IN DETERMINING CLASS PRICES

| Month    | AVERAGE QUOTATIONS |         |          |        | ALTERNATIVE FORMULAS |               |                |           | Highest  |
|----------|--------------------|---------|----------|--------|----------------------|---------------|----------------|-----------|----------|
|          | Cond.              | Chi.92° | Chi.Area | Wisc.  | (\$-cwt-4%)          |               |                |           | or Basic |
|          | Mid-West           | Butter  | Powders  | Cheese | Cond.                | Butter        | Butter 4 Tenn. | Formula   |          |
|          | \$-cwt-3.5%        | ¢ lb.   | ¢ lb.    | ¢ lb.  | Mid-West             | Cheese Powder | Milk Mfg.      | \$-cwt-4% |          |
| May '57  | 3.067              | 59.375  | 14.265   | 33.208 | 3.42                 | 3.24          | 3.53           | 3.11      | 3.53     |
| June     | 3.058              | 59.375  | 14.305   | 33.208 | 3.41                 | 3.24          | 3.53           | 3.08      | 3.53     |
| July     | 3.042              | 59.375  | 14.155   | 33.208 | 3.40                 | 3.24          | 3.53           | 3.04      | 3.53     |
| Aug.     | 3.062              | 59.597  | 14.275   | 33.208 | 3.42                 | 3.25          | 3.54           | 3.06      | 3.54     |
| Sept.    | 3.096              | 61.100  | 14.355   | 33.250 | 3.46                 | 3.32          | 3.61           | 3.11      | 3.61     |
| Oct.     | 3.135              | 59.815  | 14.410   | 33.250 | 3.50                 | 3.26          | 3.55           | 3.14      | 3.55     |
| Nov.     | 3.150              | 59.375  | 14.450   | 33.250 | 3.51                 | 3.24          | 3.53           | 3.19      | 3.53     |
| Dec.     | 3.146              | 59.685  | 14.475   | 33.250 | 3.51                 | 3.25          | 3.54           | 3.21      | 3.54     |
| Jan. '58 | 3.133              | 59.375  | 14.535   | 33.250 | 3.49                 | 3.24          | 3.56           | 3.19      | 3.56     |
| Feb.     | 3.110              | 59.375  | 14.460   | 33.250 | 3.47                 | 3.24          | 3.53           | 3.16      | 3.53     |
| Mar.     | 3.082              | 59.308  | 14.360   | 32.812 | 3.45                 | 3.23          | 3.52           | 3.10      | 3.52     |
| April    | 2.956              | 57.750  | 13.405   | 31.057 | 3.32                 | 3.13          | 3.37           | 3.02      | 3.37     |
| May      | 2.896              | 57.661  | 12.525   | 31.727 | 3.26                 | 3.14          | 3.33           | 2.98      | 3.33     |

## SUMMARY OF RECEIPTS AND USE (DAILY AVERAGE)

| Month    | GROSS POUNDS MILK <u>3</u> / <sub>1</sub> |                |                 |                | Gross<br>Repts. | Number<br>of<br>Hdlr.Prod. |     | Deliveries Per<br>Farm -- Pounds |      |      | Prod.<br>Milk<br>Test % |
|----------|-------------------------------------------|----------------|-----------------|----------------|-----------------|----------------------------|-----|----------------------------------|------|------|-------------------------|
|          | Gross<br>Cl. I                            | Prod.<br>Cl. I | Prod.<br>Repts. | Base<br>Repts. |                 |                            |     | Prod.                            | Base | Exc. |                         |
|          |                                           |                |                 |                |                 |                            |     |                                  |      |      |                         |
| May '57  | 304,537                                   | 285,723        | 429,661         | 349,026        | 453,513         | 20                         | 793 | 542                              | 440  | 102  | 4.22                    |
| June     | 285,439                                   | 267,528        | 392,424         | 334,437        | 415,157         | 20                         | 793 | 495                              | 422  | 73   | 4.23                    |
| July     | 297,226                                   | 279,211        | 373,547         | 322,809        | 396,217         | 21                         | 792 | 472                              | 408  | 64   | 4.19                    |
| Aug.     | 323,309                                   | 304,631        | 355,094         | -              | 379,066         | 21                         | 806 | 441                              | -    | -    | 4.19                    |
| Sept.    | 335,146                                   | 316,740        | 376,370         | -              | 401,147         | 21                         | 811 | 464                              | -    | -    | 4.29                    |
| Oct.     | 322,887                                   | 304,432        | 395,314         | -              | 417,532         | 21                         | 812 | 487                              | -    | -    | 4.49                    |
| Nov.     | 361,772                                   | 344,415        | 389,501         | -              | 411,005         | 21                         | 811 | 480                              | -    | -    | 4.49                    |
| Dec.     | 319,015                                   | 301,282        | 386,242         | -              | 408,374         | 22                         | 810 | 477                              | -    | -    | 4.50                    |
| Jan. '58 | 334,105                                   | 316,521        | 386,539         | -              | 407,478         | 22                         | 804 | 480                              | -    | -    | 4.48                    |
| Feb.     | 337,688                                   | 319,166        | 363,397         | -              | 385,591         | 22                         | 802 | 453                              | -    | -    | 4.46                    |
| Mar.     | 329,556                                   | 310,766        | 376,283         | 353,017        | 399,958         | 23                         | 798 | 472                              | 443  | 29   | 4.30                    |
| Apr.     | 315,935                                   | 292,181        | 431,141         | 371,344        | 458,881         | 23                         | 798 | 540                              | 465  | 75   | 4.22                    |
| May      | 311,241                                   | 287,162        | 429,247         | 369,216        | 457,833         | 21                         | 793 | 541                              | 466  | 75   | 4.21                    |

1/ Excludes Premium2/ For statistics only3/ Other Source is Gross minus Producer; Class II is receipts minus Class I; Excess Receipts is Producer minus Base

UNITED STATES DEPARTMENT OF AGRICULTURE  
Agricultural Marketing Service  
Dairy Division  
CHATTANOOGA TENNESSEE MILK MARKETING AREA  
Federal Order No. 100

DAIRY COUNCIL AND AMERICAN DAIRY ASSOCIATION DEDUCTIONS

The Market Administrator has received the following request:

"Whereas, a determination was made by the Market Administrator in June 1957 that there was no substantial opposition by milk producers to the making of deductions for the support of the Dairy Council and the American Dairy Association in the Chattanooga area, and,

"Whereas, The Chattanooga Area Milk Producer's Association representing a substantial number of milk producers continues to endorse and commend these programs, and,

"Whereas, the individual milk producer may by written request prevent the deductions if he does not desire to cooperate, and,

"Whereas, it is important that all Chattanooga dairymen be offered the opportunity to collectively continue supporting these educational, advertising, merchandising, research and public relations programs.

"Now, therefor, Be it Resolved, That the Chattanooga Area Milk Producers Association request that the Market Administrator renew or continue the determination that there is no substantial opposition by milk producers in the Chattanooga area to making deductions for the support of the Dairy Council and American Dairy Association.

"Be it further Resolved, That if the Market Administrator renews or continues the determination referred to in the preceding paragraph, deductions of 1 cent per cwt for Dairy Council and 2 cents per cwt for American Dairy Association be continued until further action by the board."

Pursuant to the Chattanooga Area Milk Producers Associations's resolution and other means, the Market Administrator hereby determines there is no substantial opposition to these programs by milk producers in the Chattanooga area. It is possible, under this determination, for handlers to cooperate with the Dairy Council and American Dairy Association programs by making specific hundred-weight deductions from their payments to milk producers (1¢ DC and 2¢ ADA), provided the handler gives each producer advance notice of his intentions to make these deductions for one year beginning July 1958. All handlers are advised not to make the "set aside" if a producer writes requesting that no deduction be made.

/s/ J. B. McCroskey  
Market Administrator

Date: June 12, 1958

